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No.1 PHEV SCENE IN EUROPE

EUROPE | DIESEL CARS

DAIMLER | PROFIT WARNING Fears higher tariffs for its China-bound US-built SUV-Crossovers..12 - 13

IN-DEPTH

REPORT

Still leading West European market for tax subsidised PHEVs5 - 6

Diesel car owners, alarmed by feared city diesel bans, rush for exits...10 - 11

WESTERN EUROPE | BEV MONTHLY SALES MONITOR

Looks better, but genuine BEV take-off still remains distant promise

On the face of it, it looks as if West Europe's market for electric cars (BEVs) may be about to take off. Despite a host of positive and promising signs of growth during this year's first half, accompanied for good measure by some new all-time records for this still tiny sector, already there are signs that this year's lively first half may give way to a somewhat cooler spell during this year's second half and the fourth quarter in particular.

In terms of cold statistics, since the closing months of last year West Europe's electric car market has picked up added momentum. May's electric car registrations, for the 9th successive month in a row reached five figure values. Another upbeat sign, May sales rose more than a third, bringing the cumulative registrations at this year's 5-months stage to almost 70,000 units. That tops last year's comparative total for the same period by an outwardly strong looking 38.1 per cent. However, it's not quite as rosy as it looks.

This year's outwardly upbeat BEV sales story paints a somewhat distorted picture: a mere

LARGE BEV GAINS BUT STILL RESPECTIVE MINNOW W-EUROPE BEV ANNUAL SALES AND SALES SHARE 2012 - 2018 (5-MONTHS) 69.6k 160,000 1.2 **MORE BEVs** ■ BEV % Share of TIV REGISTERED 140.000 5-MONTHS 2018 1.0 BEV Sales Volume THAN FULL YEAR 120.000 0.8 8 100,000 80,000 60,000 40,000 0.2 20,000 2012 2013 2014 2015 2017 2018 W-EUROPE PASSENGER CAR SALES MIX BY FUEL TYPE 5-MONTHS 2018

COUNTRIES W-Europe... 1 - 3, 5, 10, 11, 14 - 17, 19, 20 Argentina 15 BeLux 2, 11, 20 China 12, 13, 14, 15 Eire 2, 3, 11, 20 Finland 2, 11, 20 France 2, 3, 4, 5, 11, 20 Germany..2, 3, 4, 5, 10, 11, 15, 16, 17, 20 Netherlands 2, 3, 5, 11, 20 Portugal 2, 3, 11, 20 Russia 17, 18 Sweden 2, 11, 20 UK 2, 3, 5, 6, 7, 8, 9, 11, 17, 20

IN DEPTH & OTHER TOPICS

GERMANY | BIG BEV GAINS Electric cars (BEVs) gain most from big diesel scrappage deals, can it last?....3 - 5

UK | PHEV SALES BY MODEL Exclusive: AID puts spotlight on UK's PHEV sales by manufacturer and model6 - 9

STOCK MARKET VIEW | DAIMLER Daimler warns that looming US-China trade war will hit profits 13 - 14

WORLD | STUDY - "PILE-UP AHEAD" Spending on electric cars, autonomous cars out of control-report 14 - 15

M&A | NEW VAN ALLIANCE? Volkswagen, Ford van venture might lead to something bigger 15 - 16

RUSSIA | LIGHT VEHICLE SALES MAY World Cup puts strong kick into Russia's new car spending - Koreans rule ... 17 - 19

COMPANIES

1.1%

BEV SHARE

AlixPartners
Bernstein Research
BMW 2, 6, 7, 8, 9, 12, 14, 15, 16, 18
CAR
Cadillac
Chevrolet
Chery
Citroën
Daimler
Datsun
DFM18
Evercore ISI
FAW18
Fiat
FCA Fiat-Chrysler 12, 18
Ford 7, 8, 9, 12, 15, 16, 18
GAZ18
Geely16
GM
Haval18
Honda 18
Hyundai-Kia 2, 7, 8, 9, 17, 18
IHS Markit
Infiniti
Jaguar 2, 18
JATO Dynamics
2, 0 2, 10

DIESEL 37.9%

Lada
Lexus
Mazda 18
McLaren 7, 8, 9
Mercedes. 2, 6 - 9, 12, 13, 15, 16, 18
Mini 7, 8, 9, 18
Mitsubishi
Morgan Stanley15
Nissan 2, 16
Opel/Vauxhall2
Porsche 7, 8, 9, 14, 18
PSA Peugeot
Renault
SEAT 19, 20
Škoda18
Smart
Subaru
Tata
Tesla
Toyota
UBER
UBS 13
vw3, 4, 7, 8, 9, 14 - 17, 18, 19, 20
Volvo 7, 8, 9, 18