

EUROPE UK stands out as Europe's newly crowned SUV-Crossover capital **2 - 3**

DIESEL CARS Europe's diesel car market is continuing to crumble - fears of inner city driving bans **3 - 5**

ELECTRIC CARS Europe's electric car market (BEVs) enjoys flying start into 2017 **5 - 8**

WESTERN EUROPE | 2016 SUV-CROSSOVER SALES

SUV-Crossovers forecast to dethrone Golf-class in Europe this year

Sales of trendy SUV-Crossovers jumped by more than a fifth last year to a record 3.6 million units, maintaining their streak as the fastest-growing segment in last year's already fast recovering West European car market. As has typically been the case of late on both sides of the Atlantic and China, consumers' enthusiastic shift to these fashionable motors came largely at the expense of conventionally bodied cars such as hatchbacks, three-box saloons as well as estate cars and People-Carriers.

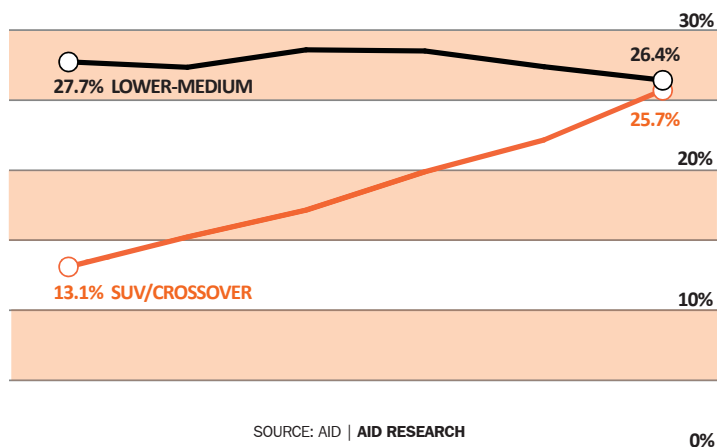
Drawing attention to the sector's unwavering rate of advance - a trend echoed not only in Europe, but also in North America and China - the speed and scale of West Europe's SUV-Crossover gains are breathtaking.

Hot on the heels of what ranks as yet another record turnout for this sector, last year's SUV-Crossover sales in Western Europe grew at nearly four times the rate of the region's already fast-recovering new car market. Put into perspective, last year's sales of these trendy vehicles rocketed ahead by 23 per cent to almost 3.6 million vehicles,

WESTERN EUROPE

AID Graph 17/27

SUV/CROSSOVER VS. LOWER-MEDIUM SECTOR
ANNUAL SALES SHARE 2011 - 2016



SOURCE: AID | AID RESEARCH

TOP SELLERS 2016

SUV/CROSSOVERS		LOWER-MEDIUM	
MODELS ON OFFER >10K SALES:			
60		42	
1. NISSAN QASHQAI	215K	1. VW GOLF	543K
2. RENAULT CAPTUR	206K	2. OPEL/VAUX ASTRA	223K
3. PEUGEOT 2008	169K	3. FORD FOCUS	191K

COUNTRIES

W-Europe	1 - 5, 7 - 11, 13, 14, 17, 18, 20
Austria	4, 5, 7, 9
Belgium	4, 5, 7, 9
China	1, 10, 11, 13
Denmark	4, 7, 9
Eire	4, 7
Finland	4, 7, 9
France	4, 5, 6, 7, 8, 9, 12, 13, 18, 19
Germany	2, 4, 5 - 10, 14 - 16, 18, 19
Greece	4, 9
Iran	13
Italy	4, 5, 7, 9
Japan	15
Luxembourg	4, 7, 9
Netherlands	4, 7, 9
Norway	4, 5, 6, 7, 8, 9, 16, 17
Portugal	4, 7, 9
South Korea	15
Spain	4, 5, 7, 8, 9
Sweden	4, 7, 9
Switzerland	4, 7, 9
UK	2, 3, 4, 7, 8, 9, 13, 18
USA	1, 3, 11, 19, 20
World	10, 11, 19

IN DEPTH & OTHER TOPICS

W-EUROPE E-COMMERCE BOOM	
Vans lead January's commercial vehicle sales advance	8 - 10
WORLD 2017 PRESTIGE CAR WARS	
Mercedes wins 1st round in blue blooded battle for prestige sector crown	10 - 12
PROFIT & LOSS GROUPE PSA	
Lion regains sharper bite, may be about to swallow Opel	12 - 13
CAR BUYING HABITS GERMANY	
Prestige carmakers capture three of Germany's top-five car sales slots	14 - 16
PLUG-IN MARKET NORWAY	
PHEVs, after briefly losing out to BEVs regain the upper hand this January	16 - 17
STOCK MARKET VIEW REBOUNDED VW	
Volkswagen, after 'dieselgate' fallout, moves back into the black	19

COMPANIES

Alfa Romeo	15	Hyundai-Kia	6, 7, 15, 17
Aston Martin	15	Jaguar	11, 15
Audi	2, 8, 10, 11, 14, 15, 19	Lamborghini	15
Barclays Equity Research	18, 19, 20	Lancia	15
Bentley	15	Land Rover	11, 15, 20
BMW	5 - 8, 10, 11, 12, 14 - 16, 17	Lexus	10, 15
Bolloré	7	Maserati	15
CAM	20	Mazda	15
CAR	18	Mercedes	2, 7, 8, 10 - 12, 14 - 17, 20
Chevrolet	15	Mini	3, 11, 15
Chrysler	15	Mitsubishi	7, 8, 15, 17, 20
Citi Equity Research	19	Morgan Stanley	20
Citroën	7, 12, 15	Nissan	1, 2, 3, 6, 7, 15, 17
Dacia	15	Porsche	11, 15, 16, 19, 20
Daimler	7, 8, 11, 15	PSA	1, 6, 7, 10, 12, 13, 15, 18 - 20
Dongfeng	18	Renault	1, 5, 6, 7, 10, 15
DS	12	Rolls-Royce	11, 15
Evercore ISI	18, 19	Škoda	15
Ferrari	15, 20	Smart	7, 11, 15
Faurecia	13	Subaru	15
Fiat	2, 15	Suzuki	15
FCA Fiat-Chrysler	15	Tata	11, 15
Ford	1, 2, 8, 9, 10, 15	Tesla	7, 15, 17, 20
GM	12, 15, 18, 19	Toyota	10, 15
GM Opel	3, 10, 12 - 15, 18, 19, 20	VW	1-3, 7, 8, 10, 14, 15, 16, 17, 19
Goldman Sachs	20	Volvo	8, 15, 17, 20
Honda	15		



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