

INDIA Car market hit by late in the year cash crunch, ends with largely unchanged sales **15 - 17**

W-EUROPE November's electric car market (BEVs) sees 6th fall in past 7-months **5 - 8**

WORLD Mercedes sets sights on global prestige sector crown and wins 4-years early **10 - 12**

W-EUROPE | NEW CAR SALES

West Europe's car sales return to highest annual level since pre-crisis 2007

New car sales last year returned comfortably to the highest level since the beginning of the global financial crisis, boosted strongly by healthy growth in all but two of the region's markets monitored every month by AID. With no detectable heat loss, only the UK, the Netherlands, Greece and Iceland did not record higher December sales.

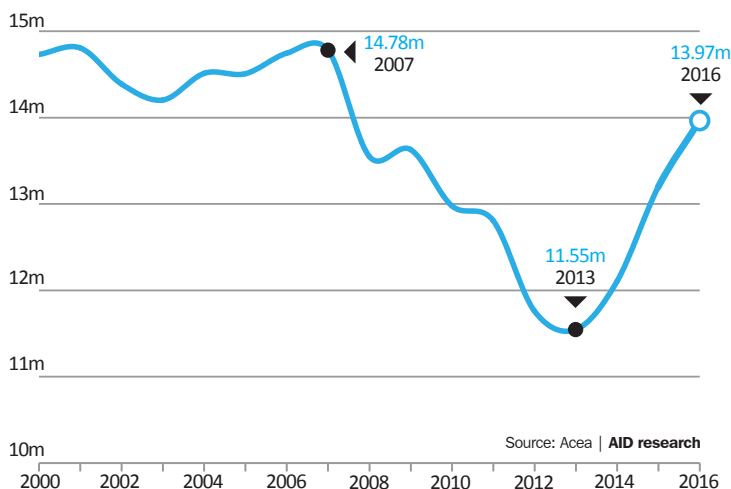
Despite one fewer working day in several markets, the 38th sales gain in the past 40 months, with December car sales up 2 per cent, helped lift West Europe's new car sales for the whole of last year by 5.8 per cent to just a touch under 14 million units, the way and ahead best turnout since pre-crisis 2007. Last year's new car sales fell in only two of the 18 markets tracked by AID every month.

Finally, after almost a decade of permafrost, with hordes of shell-shocked new car buyers slipping into hibernation, Europe's long slumbering new car market, after various false dawns, appears to have returned to a semblance of near enough normal health. The evidence if needed, and hard on the heels of a long cold spell, West

WESTERN EUROPE | PASSENGER CAR SALES

SALES HISTORY (MILLIONS) | 2000 - 2016

AID Graph 17/01



COUNTRIES

W-Europe..... 1 - 8, 9, 10 - 13, 18, 19, 20
 Austria/Belgium 2, 6, 7, 9
 Bulgaria/Croatia/Cyprus..... 2
 Canada..... 15
 China 10, 11, 12, 19
 Czech-Republic..... 2
 Denmark..... 2, 6, 7, 9
 Eire/Finland/Portugal..... 2, 6, 9
 Estonia/Latvia/Lithuania 2
 France 2, 3, 6, 9, 10, 14, 15, 16
 Germany .. 2, 6, 7, 9, 10, 12, 13, 18 - 20
 Hungary/Iceland/Poland 2
 India..... 15, 16, 17
 Italy..... 2, 3, 6, 8, 9, 13, 14
 Japan 4, 16
 Luxembourg 2, 9
 Mexico..... 15, 18
 Netherlands/Greece 1, 2, 6, 9
 Norway..... 2, 6, 7, 9
 Romania/ Slovakia/Slovenia 2
 South Korea..... 4, 16
 Spain 2, 3, 6, 7, 9
 Sweden 2, 6, 9
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W-EUROPE | THE WINNERS ARE?
 Audi, BMW and Mercedes continue to steal mass carmakers sales **3 - 5**

W-EUROPE | DIESEL CAR SALES
 November signs of diesel car recovery or just a momentary blip? **8 - 10**

STOCK MARKET VIEW | US DIESEL SCENE
 Mild damage expected from EPA's Fiat Chrysler diesel foray **13 - 14**

US | VW DIESELGATE
 VW guilty plea, agrees to pay \$4.3bn criminal and civil penalties **18**

NEW PRODUCT | AUDI Q2
 Audi Q2, yet another Crossover, but this time with a touch of extra style..... **18 - 20**

COMPANIES

Alfa Romeo 4, 14
 Audi ... 3, 4, 5, 10, 11, 15, 18, 19, 20
 Barclays Equity Research.... 13, 14, 15
 BMW 3, 4, 5, 6, 7, 10, 11, 15, 19
 Bolloré..... 6
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 Chrysler 4, 13, 14
 Citi Equity Research 13, 14
 Citroën 4, 6
 Dacia..... 3, 4
 Daimler..... 4, 6, 10, 11
 Evercore ISI..... 13, 14
 Ferrari..... 4
 Fiat 4, 13, 14, 16
 FCA Fiat-Chrysler 4, 13, 14, 15
 Ford 4, 6, 15, 16, 17
 GM..... 4, 15
 GM Opel/Vauxhall..... 4
 Honda 4, 15, 16, 17
 Hyundai-Kia 3, 4, 6, 16
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 Jeep 4, 13, 14
 Land Rover..... 4, 11, 19, 20
 Lexus..... 4
 Mahindra 16
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 Maserati 4, 14
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 Renault..... 4, 6, 13, 16, 17
 Rolls-Royce 11
 Škoda..... 3, 4, 16, 17
 Smart..... 4, 6, 11
 Subaru 4
 Suzuki 4
 Tata..... 4, 11, 16, 17
 Tesla..... 4, 6, 11
 Toyota..... 4, 15, 16, 17
 VW. 4, 5, 6, 8, 12, 13, 14, 16, 17, 18
 Volvo 4



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